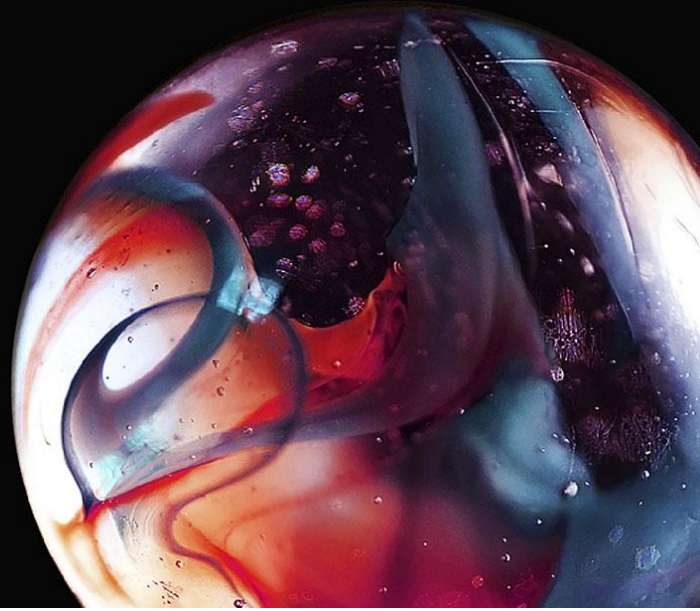


# HSBC ETF Capital Markets Team

A dedicated team on hand to help with ETF execution

October 2024

For Professionals Clients only.



## How can we help?

We understand that simple and cost-efficient executions of your ETF trade can be just as important as the performance of the ETF itself. As such, we are on hand for all enquiries relating to buying or selling of the HSBC ETFs. The team is constantly monitoring liquidity and pricing and communicating with Authorised Participants and Liquidity Providers. We take care to understand your specific requirements and provide expertise to help in your decision-making.



### **Bhaven Patel**

Global Head of ETF  
Capital Markets  
London

### **Valentina Riva**

ETF Capital Markets  
Senior Specialist  
London



### **Pulkit Arora**

ETF Capital Markets  
Specialist  
London

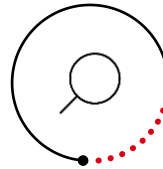
### **Daniel Skora**

Head of ETF Capital  
Markets APAC  
Hong Kong



## Our services

### **Pre-trade analysis**



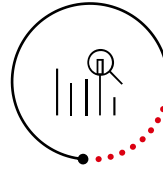
We can provide a liquidity analysis looking at both secondary and primary market liquidity as well as colour on market impact and expected trade costs for buy, sell and for switch trades

### **APs and liquidity providers**



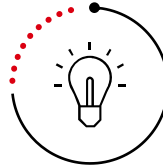
We have connections with all key ETF liquidity providers, and we can facilitate access to axes, inventories and ETF distribution trades

### **Secondary market surveillance**



We continuously monitor our ETF spreads, volumes and trading data across all exchanges and listing venues

### **Market intelligence**



We are your eyes and ears in the market place and as such we can provide colour on ETF flows and global trends

## HSBC ETF plc Authorised Participants

Bank of America Merrill Lynch  
Angharad Binnington | David Thompson  
E-mail: [G.Delta\\_One\\_Trading\\_Europe@BAML.com](mailto:G.Delta_One_Trading_Europe@BAML.com)

Barclays Capital Securities Limited  
Alexis Depaepe | Michael Winkelgrund  
E-mail: [michael.winkelgrund@barclays.com](mailto:michael.winkelgrund@barclays.com)

BNP Paribas Arbitrage SNC  
Aurelien Cristini  
E-mail: [aurelien.cristini@bnpparibas.com](mailto:aurelien.cristini@bnpparibas.com)

Bluefin Europe LLP  
Simon McGhee  
E-mail: [europa@bluefintrading.com](mailto:europa@bluefintrading.com)

CLSA (UK)  
Andrew Jones  
E-mail: [andrew.jones@clsa.com](mailto:andrew.jones@clsa.com)

Citigroup Global Markets  
Andrew J. Jamieson  
E-mail: [europa.etf.trading@citi.com](mailto:europa.etf.trading@citi.com)

DRW Global Markets Ltd/DRW Europe BV  
Bernardus Roelofs  
E-mail: [gd1-trading@drw.com](mailto:gd1-trading@drw.com)

Flow Traders B.V.  
Christian Oetterich | Simon Wynn-Davies  
E-mail: [traders.amsterdam@nl.flowtraders.com](mailto:traders.amsterdam@nl.flowtraders.com)

GHCO  
Alex Gladkow  
E-mail: [etf@ghco.co.uk](mailto:etf@ghco.co.uk)

Goldman Sachs International  
Rockey Agarwal  
E-mail: [Gsetfs@gs.com](mailto:Gsetfs@gs.com)

HSBC Global Markets  
Steve Palmer | Gregor Hamme  
E-mail: [etftradingdesk@hsbcib.com](mailto:etftradingdesk@hsbcib.com)

Jane Street Financial  
Slawomir Rzeszotko | Chris Foxon  
E-mail: [europa-etfs@janestreet.com](mailto:europa-etfs@janestreet.com)

JP Morgan Securities  
Matthew Legg  
E-mail: [etf\\_emea@jpmorgan.com](mailto:etf_emea@jpmorgan.com)

Morgan Stanley  
Oliver Morgan  
E-mail: [europaetf@morganstanley.com](mailto:europaetf@morganstanley.com)

Old Mission  
Todd Hollander  
E-mail: [london.traders@oldmissioncapital.com](mailto:london.traders@oldmissioncapital.com)

Optiver VOF  
Holger Schluenzen  
E-mail: [ETF@optiver.com](mailto:ETF@optiver.com)

RBC Capital Markets  
Matt Holden  
E-mail: [euetaftrading@rbccm.com](mailto:euetaftrading@rbccm.com)

Societe Generale  
Martina Schroettle  
E-mail: [europa.etf@sgcib.com](mailto:europa.etf@sgcib.com)

Susquehanna Europe  
Salvatore Accurso | Marco Salaarno | Damon Walvoord  
E-mail: [etfsaleseurope@sig.com](mailto:etfsaleseurope@sig.com)

UBS AG London Branch  
Oliver Payne  
E-mail: [ol-etf-emea-trading@ubs.com](mailto:ol-etf-emea-trading@ubs.com)

Virtu Financial  
Liam Emery  
E-mail: [cscholtes@virtu.com](mailto:cscholtes@virtu.com)

## HSBC ETF plc Market Makers

BNP Paribas Arbitrage SNC  
Aurelien Cristini  
E-mail: [aurelien.cristini@bnpparibas.com](mailto:aurelien.cristini@bnpparibas.com)

Societe Generale  
Martina Schroettle  
E-mail: [europa.etf@sgcib.com](mailto:europa.etf@sgcib.com)

## HSBC ICAV Global Funds Authorised Participants

Bank of America Merrill Lynch  
Angharad Binnington | David Thompson  
E-mail: [DG.Delta\\_One\\_Trading\\_Europe@BAML.com](mailto:DG.Delta_One_Trading_Europe@BAML.com)

JP Morgan Securities  
Matthew Legg  
E-mail: [etf\\_emea@jpmorgan.com](mailto:etf_emea@jpmorgan.com)

DRW Global Markets Ltd/DRW Europe BV  
Bernardus Roelofs  
E-mail: [gd1-trading@drw.com](mailto:gd1-trading@drw.com)

Societe Generale  
Martina Schroettle  
E-mail: [europa.etf@sgcib.com](mailto:europa.etf@sgcib.com)

GHCO  
Alex Gladkow  
E-mail: [etf@ghco.co.uk](mailto:etf@ghco.co.uk)

Susquehanna International Securities Limited  
Eric Burke  
E-mail: [Dub-etf-pricing@sig.com](mailto:Dub-etf-pricing@sig.com)

HSBC Global Markets  
Steve Palmer | Gregor Hamme  
E-mail: [etftradingdesk@hsbcib.com](mailto:etftradingdesk@hsbcib.com)

Flow Traders B.V.  
Christian Oetterich | Simon Wynn-Davies  
E-mail: [traders.amsterdam@nl.flowtraders.com](mailto:traders.amsterdam@nl.flowtraders.com)

Jane Street Financial  
Slawomir Rzeszotko | Chris Foxon  
E-mail: [europa-etfs@janestreet.com](mailto:europa-etfs@janestreet.com)

## HSBC ICAV Global Funds Market Makers

GHCO  
Alex Gladkow  
E-mail: [etf@ghco.co.uk](mailto:etf@ghco.co.uk)

Societe Generale  
Martina Schroettle  
E-mail: [europa.etf@sgcib.com](mailto:europa.etf@sgcib.com)

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