

HSBC ETF Capital Markets Team

A dedicated team on hand to help with ETF execution

January 2024

For Professionals Clients only.



How can we help?

We understand that simple and cost-efficient executions of your ETF trade can be just as important as the performance of the ETF itself. As such, we are on hand for all enquiries relating to buying or selling of the HSBC ETFs. The team is constantly monitoring liquidity and pricing and communicating with Authorised Participants and Liquidity Providers. We take care to understand your specific requirements and provide expertise to help in your decision-making.



Bhaven Patel
Global Head of ETF
Capital Markets
London







Pulkit Arora ETF Capital Markets Specialist London

Daniel Skora Head of ETF Capital Markets APAC Hong Kong



Our services

Pre-trade analysis

We can provide a liquidity analysis looking at both secondary and primary market liquidity as well as colour on market impact and expected trade costs for buy, sell and for switch trades



APs and liquidity providers

We have connections with all key ETF liquidity providers, and we can facilitate access to axes, inventories and ETF distribution trades



Secondary market surveillance

We continuously monitor our ETF spreads, volumes and trading data across all exchanges and listing venues



Market intelligence

We are your eyes and ears in the market place and as such we can provide colour on ETF flows and global trends

HSBC ETF plc Authorised Participants

Bank of America Merrill Lynch

Angharad Binnington | David Thompson

E-mail: G.Delta One Trading Europe@BAML.com

BNP Paribas Arbitrage SNC

Aurelien Cristini

E-mail: aurelien.cristini@bnpparibas.com

Bluefin Europe LLP

Simon McGhee

E-mail: europe@bluefintrading.com

Citigroup Global Markets

Andrew J. Jamieson

E-mail: europe.etf.trading@citi.com

DRW Global Markets Ltd/DRW Europe BV

Bernardus Roelofs

E-mail: gd1-trading@drw.com

Flow Traders B.V.

Christian Oetterich | Simon Wynn-Davies

E-mail: traders.amsterdam@nl.flowtraders.com

GHCO

Roxane Sanguinetti

E-mail: etf@ghco.co.uk

Goldman Sachs International

Rockey Agarwal

E-mail: Gsetfs@gs.com

HSBC Global Markets

Steve Palmer | Gregor Hamme

E-mail: etftradingdesk@hsbcib.com

CLSA (UK)

Andrew Jones

E-mail: andrew.jones@clsa.com

Barclays Capital Securities Limited

Alexis Depaepe | Michael Winkelgrund

E-mail: michael.winkelgrund@barclays.com

Jane Street Financial

Slawomir Rzeszotko | Chris Foxon

E-mail: europe-etfs@janestreet.com

JP Morgan Securities

Matthew Legg

E-mail: etf_emea@jpmorgan.com

Morgan Stanley

Oliver Morgan

E-mail: europeanetf@morganstanley.com

Old Mission

Todd Hollander

E-mail: london.traders@oldmissioncapital.com

Optiver VOF

Holger Schluenzen

E-mail: ETF@optiver.com

RBC Capital Markets

Matt Holden

E-mail: euetftrading@rbccm.com

Societe Generale

Martina Schroettle

E-mail: europe.etf@sgcib.com

Susquehanna Europe

Salvatore Accurso | Marco Salaorno | Damon Walvoord

E-mail: etfsaleseurope@sig.com

UBS AG London Branch

Oliver Payne

E-mail: ol-etf-emea-trading@ubs.com

Virtu Financial

Liam Emery

E-mail: cscholtes@virtu.com

HSBC ETF plc Market Makers

BNP Paribas Arbitrage SNC

Aurelien Cristini

E-mail: aurelien.cristini@bnpparibas.com

Societe Generale Martina Schroettle

E-mail: europe.etf@sgcib.com

HSBC ICAV Global Funds Authorised Participants

Bank of America Merrill Lynch Angharad Binnington | David Thompson

E-mail: DG.Delta One Trading Europe@BAML.com

DRW Global Markets Ltd/DRW Europe BV

Bernardus Roelofs

E-mail: gd1-trading@drw.com

GHCO

Roxane Sanguinetti E-mail: etf@ghco.co.uk

HSBC Global Markets

Steve Palmer | Gregor Hamme E-mail: etftradingdesk@hsbcib.com Jane Street Financial Slawomir Rzeszotko | Chris Foxon E-mail: europe-etfs@janestreet.com

Societe Generale

Martina Schroettle

E-mail: europe.etf@sgcib.com

Susquehanna International Securities Limited

Eric Burke

E-mail: <u>Dub-etf-pricing@sig.com</u>

Flow Traders B.V.

Christian Oetterich | Simon Wynn-Davies E-mail: <u>traders.amsterdam@nl.flowtraders.com</u>

HSBC ICAV Global Funds Market Makers

GHCO

Roxane Sanguinetti E-mail: etf@qhco.co.uk Societe Generale Martina Schroettle

E-mail: europe.etf@sgcib.com

Important Information

For Professional Clients only and should not be distributed to or relied upon by Retail Clients.

The material contained herein is for marketing purposes and is for your information only. This document is not contractually binding nor are we required to provide this to you by any legislative provision. It does not constitute legal, tax or investment advice or a recommendation to any reader of this material to buy or sell investments. You must not, therefore, rely on the content of this document when making any investment decisions.

This document is not intended for distribution to or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation. This document is not and should not be construed as an offer to sell or the solicitation of an offer to purchase or subscribe to any investment.

The contents are confidential and may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose. This presentation is intended for discussion only and shall not be capable of creating any contractual or other legal obligations on the part of HSBC Global Asset Management (UK) Limited or any other HSBC Group company.

The document is based on information obtained from sources believed to be reliable but which have not been independently verified. HSBC Global Asset Management (UK) Limited and HSBC Group accept no responsibility as to its accuracy or completeness. Care has been taken to ensure the accuracy of this presentation but HSBC Global Asset Management (UK) Limited accepts no responsibility for any errors or omissions contained therein.

This document and any issues or disputes arising out of or in connection with it (whether such disputes are contractual or non-contractual in nature, such as claims in tort, for breach of statute or regulation or otherwise) shall be governed by and construed in accordance with English law.

Any views expressed were held at the time of preparation and are subject to change without notice. While any forecast, projection or target where provided is indicative only and not guaranteed in any way. HSBC Global Asset Management (UK) Limited accepts no liability for any failure to meet such forecast, projection or target.

The value of investments and any income from them can go down as well as up and investors may not get back the amount originally invested. Where overseas investments are held the rate of currency exchange may also cause the value of such investments to fluctuate. Investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets. Stock market investments should be viewed as a medium to long term investment and should be held for at least five years. Any performance information shown refers to the past and should not be seen as an indication of future returns.

To help improve our service and in the interests of security we may record and/or monitor your communication with us. HSBC Global Asset Management (UK) Limited provides information to Institutions, Professional Advisers and their clients on the investment products and services of the HSBC Group.

Approved for issue in the UK by HSBC Global Asset Management (UK) Limited, who are authorised and regulated by the Financial Conduct Authority.

HSBC Asset Management is the brand name for the asset management business of HSBC Group, which includes the investment activities provided through our local regulated entity, HSBC Global Asset Management (UK) Limited.

www.assetmanagement.hsbc.com/uk

Copyright © HSBC Global Asset Management (UK) Limited 2024. All rights reserved. 0074 31/12/2024

Linkedin: HSBC Asset Management Website: www.assetmanagement.hsbc.com